

# Outdoor Hospitality Conference and Expo



May 9-11, 2023 • Daytona Beach, FL  
Hilton Daytona Beach Oceanfront Resort



RV Parks | Campgrounds | Glamping Resorts | Outdoor Recreation and Accommodations

## EXHIBITOR INFORMATION

The 2023 Florida and Alabama RV Park Conference & Expo will be held in Daytona Beach FL, May 9-11, 2023. As a supplier you won't find a better opportunity to showcase your company and promote your products and services to the Florida and Alabama Outdoor Hospitality Industry. Owners and operators representing the top RV Parks, Campgrounds and Outdoor Hospitality properties will be attending. Register today so you're included in this great networking and sales event.

### ABOUT THE TRADE SHOW

Approximately 80 exhibit spaces are available - space will be granted on a first-come-first served basis, with priority given to last year's exhibitors and sponsors. Exhibitors will have numerous opportunities to socialize and network with the attendees during meals and group events.

### SPONSORSHIP OPPORTUNITIES

Increase your exposure and show your support to the Association and the industry. Sponsors receive extensive recognition and promotion at the show and throughout the year. The top spots are limited. Please go to [www.rvparkconference.com](http://www.rvparkconference.com) for details.

### EXHIBITOR SCHEDULE

The following events are "Exhibitor Specific". For the complete Conference Schedule see full agenda

#### **Tuesday, May 9th**

5:00-7:00 pm Welcome Reception (Exhibitors Invited)

#### **Wednesday, May 10th**

1:30-4:00 pm Exhibitor Set-up

6:00-9:00 pm Reception & Appreciation Dinner  
(Two tickets included per company - additional tickets available)

#### **Thursday, May 11th**

10:00-3:00 pm SUPPLIER EXPO and LUNCH

3:00-5:00 pm Exhibitor Tear-Down

**"All-Inclusive" exhibit cost is only \$225 per company and includes your exhibit space, wi-fi, electricity, 6' draped table, 2 chairs, exhibitor credentials for two representatives, welcome reception, 2 tickets to the appreciation reception, dinner and entertainment, and 2 tickets for the Expo lunch. Supplier Membership is required to exhibit.**



### LOCATION & HOTEL RESERVATIONS

#### Hilton Daytona Beach Oceanfront Resort

[www.DaytonaHilton.com](http://www.DaytonaHilton.com) Phone 1 386-254-8200  
100 N Atlantic Ave., Daytona Beach, Florida 32118

Be sure to mention you are with the "FLORIDA and ALABAMA RV PARK & CAMP-GROUND Group or FRVCA" when booking your room. The special group rate is \$169 per night and the Resort Fee is waived. **The Reservation Deadline is April 17th, 2023.** To make your reservation by phone, please call 386-254-8200 or for quick and easy reservations go to the hotel group room link on [www.RVParkConference.com](http://www.RVParkConference.com).

**For more information or to register online, visit: [RVPARKCONFERENCE.COM](http://RVPARKCONFERENCE.COM)**

**Florida and Alabama RV Park & Campground Association**

1340 Vickers Road • Tallahassee FL 32303 • Phone: 850-562-7151 • FAX: 850-562-7179

E-Mail: [bcornwell@frvca.org](mailto:bcornwell@frvca.org) OR [pradtke@frvca.org](mailto:pradtke@frvca.org)

# Florida and Alabama RV Park Conference & Expo 2023 SPONSOR OPPORTUNITIES

Sponsor Categories and Benefits	PREMIER \$10,000 (2 spots)	Titanium \$8,000 (2 spots)	Platinum \$6,000 (2 spots)	Diamond \$4,000	Gold \$3,000	Silver \$2,000	Bronze \$1,000	Contributing \$750
Availability - Top Spots are limited to 2	Available	Available	Available	Available	Available	Available	Available	Available
Sponsor or co-sponsor of special event	Appreciation Dinner	Keynote-Session	Opening Session					
Opportunity to use our sponsor's VIP room for presentations, demos, or private meetings	✓	✓						
Year-Around Special Promotions	✓	✓	✓					
Enlarged Booth Space Opportunities	2 additional Spaces Free	1 additional Space Free	1 additional Space Free	1 additional for \$225	1 additional for \$225	1 additional for \$225	1 additional for \$225	NA
Opportunity to address attendees	✓	✓	✓					
FL / AL Supplier Membership Included	✓	✓	✓	✓				
Company logo on conference promos	✓	✓	✓	✓				
Full Registration for all conference events	✓ up to 4	✓ up to 4	✓ up to 4	✓ up to 2	✓ up to 2			
Option to include materials in conf. bags	✓	✓	✓	✓	✓	✓		
Ad in E Newsletters	✓ 6 ads	✓ 4 ads	✓ 3 ads	✓ 2 ads	✓ 2ads	✓ 1 ad	✓ 1 ad	
Option to offer materials at registration table	✓	✓	✓	✓	✓	✓	✓	✓
Name in pre & post event communications	✓	✓	✓	✓	✓	✓	✓	✓
Name and logo on conference signage	✓	✓	✓	✓	✓	✓	✓	✓
Name and logo in conference program	✓	✓	✓	✓	✓	✓	✓	✓
Name and logo on conference website	✓	✓	✓	✓	✓	✓	✓	✓
<b>Additional Sponsor Opportunities</b> (includes signage at selected sponsored event and all Contributing Sponsor benefits) Welcome Reception \$5,000    Chairman's Lunch \$5,000    Expo Lunch \$4,000								

**Please complete and return this form to secure your sponsorship. Some sponsor categories and benefits may be limited. Please contact the FRVCA office if you have any questions or to reserve by phone.**

## BUSINESS INFORMATION

Company Name: \_\_\_\_\_ Website: \_\_\_\_\_  
 Contact Person: \_\_\_\_\_ Cell phone: \_\_\_\_\_  
 Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

## SPONSOR LEVEL AND PAYMENT INFORMATION

Sponsor Level: \_\_\_\_\_ Total Cost: \$ \_\_\_\_\_  
 Payment Method: \_\_\_ Check (payable to FRVCA or \_\_\_ Visa \_\_\_ MC  
 Credit Card #: \_\_\_\_\_ Exp. Date \_\_\_\_\_  
 Name on Card \_\_\_\_\_ Card Billing Address: \_\_\_\_\_

**PLEASE RETURN FORM TO THE FRVCA OFFICE, OR CALL 850-562-7151**

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# 2023 Florida and Alabama RV Park & Campground Outdoor Hospitality Conference and Expo

May 9-11, 2023 - Daytona Beach, FL - Hilton Daytona Beach Oceanfront Resort

## EXHIBITOR REGISTRATION FORM

### BUSINESS INFORMATION

Business Name: \_\_\_\_\_ Website: \_\_\_\_\_

Main Contact Person: \_\_\_\_\_ Cell phone: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Business Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Description of Products or services: \_\_\_\_\_

### EXHIBIT SPACE and SUPPLIER MEMBERSHIP REGISTRATION - Please complete all that applies

*NOTE: Exhibit space registration is only \$225 for supplier members and includes a skirted 6' table and chairs, wifi, electricity (if needed), admission for all reps to the Tuesday Night Welcome Reception, and up to **TWO** free tickets for the the Wed. Night Appreciation Dinner and the Thur. Expo Lunch.*

\_\_\_ Exhibit Space For FL/AL Supplier Members (Company must be a current supplier member to exhibit) \$225 = \$ \_\_\_\_\_

\_\_\_ Exhibit Space for Non-Members (Includes \$495 Annual Supplier Membership + \$225 exhibit cost) \$720 = \$ \_\_\_\_\_

\_\_\_ Additional Exhibit Spaces (Number of additional spaces \_\_\_ x \$225) \$ \_\_\_\_\_

### NAMES OF FIRST TWO REPRESENTATIVES (Includes Wed. Appreciation Dinner & Expo Lunch)

1st Person: \_\_\_\_\_ Check Here \_\_\_ if attending the Wed. Dinner (included) FREE

2nd Person: \_\_\_\_\_ Check Here \_\_\_ if attending the Wed. Dinner (included) FREE

### NAMES OF ADDITIONAL REPRESENTATIVES (price is per person)

3rd Person: \_\_\_\_\_ (includes credentials and expo lunch, but not Wed. Dinner) \$75 = \$ \_\_\_\_\_

4th Person: \_\_\_\_\_ (includes credentials and expo lunch, but not Wed. Dinner) \$75 = \$ \_\_\_\_\_

5th Person: \_\_\_\_\_ (includes credentials and expo lunch, but not Wed. Dinner) \$75 = \$ \_\_\_\_\_

### ADD-ON MEAL EVENTS/TICKETS (price is per person)

Wednesday Chairman's Lunch # of ticket(s): \_\_\_ X \$65.00 each = \$ \_\_\_\_\_

Wednesday Night Appreciation Dinner Event # of ticket(s): \_\_\_ X \$85.00 each = \$ \_\_\_\_\_

Thursday Breakfast # of ticket(s): \_\_\_ X \$40.00 each = \$ \_\_\_\_\_

### SPONSORSHIP REGISTRATION (See Sponsorship Form for details and opportunities)

\_\_\_ We want to be a SPONSOR - List Sponsor Level and Amount: \_\_\_\_\_ \$ \_\_\_\_\_

### PAYMENT INFORMATION (exhibit space, additional representatives, extra meals/events and sponsorship cost)

Total Amount: \$ \_\_\_\_\_ Payment Method: \_\_\_ Check (payable to FRVCA) or \_\_\_ Visa \_\_\_ MC \_\_\_ AMEX

Credit Card #: \_\_\_\_\_ Exp.Date: \_\_\_\_\_ Security Code: \_\_\_\_\_

Name on Card: \_\_\_\_\_ Card Billing Address: \_\_\_\_\_

### AUCTION ITEMS ARE REQUESTED AND VERY MUCH APPRECIATED

Our Annual Auction Fund Raiser is EXTREMELY important to the continued success of our Association's conference and legislative efforts. PLEASE consider donating a special gift, or one of your products or services to the auction. If you are able, please let us know ASAP or list below. Thank you!!

Auction Item: \_\_\_\_\_ Estimated Value: \_\_\_\_\_

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